

Message Text

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43

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FM AMEMBASSY VIENNA

TO USDOC WASHDC PRIORITY

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UNCLAS VIENNA 0480

1. OPEC ECONOMICS DEPT. HAS ASKED EMBASSY'S HELP IN OBTAINING LIST OF QUALIFIED U.S. CONSULTANTS IN FIELDS OF (A) TANKER TRANSPORTATION - TRANSPORT OF CRUDE OIL, REFINED OIL PRODUCTS, LNG AND LPG, AND (B) PREPARING ANALYSES OF COMPARATIVE COSTS (INCLUDING ENVIRONMENTAL COSTS) OF CONVERTING COAL, OIL SHALE, TAR SANDS TO THE VARIOUS PRODUCTS THAT ARE DERIVED FROM CRUDE OIL.

2. OPEC ECONOMISTS STATE THAT THEY NEED SUCH LISTS (A) WHEN CONSIDERING EMPLOYMENT OF CONSULTANTS DIRECTLY BY OPEC SECRETARIAT HERE, AND (B) IN SERVING MEMBER GOVERNMENTS WHICH OCCASIONALLY SOLICIT CONSULTANTS' NAMES FROM OPEC.

3. OPEC OF COURSE INTERESTED IN RECEIVING CONSULTANTS' BROCHURES DESCRIBING THEIR QUALIFICATIONS AND EXPERIENCE IN RELEVANT FIELDS.

4. COMMERCE REQUESTED (A) CABLE APPROPRIATE LISTS OF CONSULTANTS FOR TRANSMITTAL TO OPEC, AND (B) ADVISE CONSULTANTS LISTED TO SEND THEIR LITERATURE TO OPEC. WE SUGGEST LITERATURE BE AIRMAILED TO DR. MAHJOOB A. HASSANAIN, DIRECTOR, ECONOMICS DEPARTMENT, ORGANIZATION OF THE PETROLEUM EXPORTING COUNTRIES (OPEC), DR. KARL LUEGERRING 10, 1010 VIENNA, AUSTRIA.

5. COMMENT: OPEC IS ENTITLED UNDER ITS CHARTER TO COMMISSION CONSULTANTS REGARDLESS OF NATIONALITY. FOR THIS REASON AND ALSO BECAUSE THERE IS CONSIDERABLE UNCLASSIFIED

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MOVEMENT OF OPEC-ASSIGNED PROFESSIONAL STAFF BETWEEN

THE OPEC SECRETARIAT AND THE OIL MINISTRIES AND
COMPANIES OF MEMBER GOVERNMENTS, WE SUGGEST THAT OPEC
HEADQUARTERS SHOULD BE AN ADDRESSEE FOR LITERATURE OF
U.S. CONSULTANTS WITH EXPERTISE IN ALL FIELDS APPLICABLE
TO THE PETROLEUM INDUSTRY. ENGLISH IS THE OFFICIAL
LANGUAGE OF OPEC. AT LEAST TWO OF THE ECONOMISTS IN
THE OPEC SECRETARIAT, INCLUDING DR. HASSANAIN, ARE
U.S.- EDUCATED.HUMES

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